

# TOP TEN REASONS WHY CUSTOMERS CHOOSE DELL EMC POWERMAX WITH NVME

# 10

Accelerate your journey to the Modern Data Center with PowerMax, architected for mission-critical apps and designed with the [latest NVMe technology](#). What are the top ten reasons customers choose PowerMax? Keep reading!

## 1 | Future proof architecture

PowerMax comes standard with a future proof multi-controller scale out architecture with end-to-end NVMe to maximize performance of modern media (including flash and Storage Class Memory – SCM). Buy PowerMax today and run NVMe over Fabric and SCM drives to optimize performance.

## 2 | Intelligent software

PowerMaxOS brings autonomous storage to life with a built-in machine learning engine that leverages predictive analytics and pattern recognition to maximize performance with no overhead. Dell EMC already analyzes over 425 billion data sets<sup>5</sup> in real time - the only company that can deliver this level of intelligence and automation.

## 3 | Amazing performance

It's fast, really fast. In fact, PowerMax is the world's fastest storage array<sup>1</sup> delivering up to 15 million IOPS<sup>2</sup> and 350 GB per second<sup>3</sup> with under 100 microsecond read response times<sup>4</sup> for those demanding OLTP, decision support, real-time analytics and virtualized applications.

## 4 | Optimal storage efficiency

Efficiency is our middle name. With the latest inline deduplication and compression technology, plus our high-efficiency snaps and zero-space reclaim, you will see up to 5:1 storage efficiency—guaranteed by Dell EMC. Plus dedupe and compression have virtually no performance impact, work with all data services, and can be turned on and off by application. No compromises here.

## 5 | Mission-critical availability

When it comes to mission-critical availability, no one does it better than PowerMax. Whether it is proven active-active data center replication, non-disruptive hardware and software upgrades, or the highly resilient no single-points-of-failure architecture, PowerMax is designed for 6 nines of availability<sup>6</sup> for mission-critical applications. Avoid unplanned downtime all together with PowerMax!

Top Ten Reasons Why Customers Deploy Dell EMC PowerMax

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# 10 REASONS CUSTOMERS CHOOSE POWERMAX

## 6 | Unmatched security

PowerMax offers incredible security features that keep your data protected for life. To start, data at rest encryption secures every drive and delivers integration with external key managers—enabling customers to simplify security through a centralized key management platform. Access controls and role-based authorization ensures that only approved personnel manage PowerMax. And, SnapVX secure snapshots prevent accidental or malicious deletion of your snaps, protecting them until they reach their specified retention period. You can trust that your data is secure with PowerMax.

## 7 | Proven data services

PowerMax isn't just an enterprise storage array, it's a lot more. It enables trusted data services such as TimeFinder SnapVX snapshots, SRDF active-active data center replication and data at rest encryption. Best of all, PowerMax high value software comes in two simple appliance-based software packages. Essentials offers local replication, embedded services, migration tools (NDM), compression and dedupe to name a few. The Pro package adds remote replication, path failover, D@RE, SRM and AppSync iCDM advanced. RecoverPoint heterogeneous replication and Storage Direct can be purchased A la carte.

## 8 | Massive scale and consolidation

Massive may be an understatement. PowerMax scales up to 4 PB of effective capacity to consolidate block, file, open systems, mainframe, and IBM i workloads onto a single platform. This lowers the overall cost of ownership by reducing the physical footprint, power and cooling requirements, and operating expenses. And with up to 64,000 devices/LUNs, PowerMax arrays have plenty of headroom for replicas, snapshots, and unexpected bursts in storage growth. You are safe to grow with PowerMax.

## 9 | Instant access to storage health

[CloudIQ](#) takes storage analytics to a whole new level with proactive monitoring and predictive analytics across five critical areas of storage to deliver alerting, aggregated health scores, and proactive support with actionable insights and recommended remediation – all from the cloud. And it's free of charge and accessible from any location where there is an internet connection.

## 10 | Inspiring loyalty

The Dell EMC Future-Proof Loyalty Program takes the worry out of buying storage. Purchasing PowerMax qualifies for the 3-Year Satisfaction Guarantee, 5:1 Storage Efficiency Guarantee, Never-Worry Data Migrations, Hardware Investment Protection, All Inclusive Software and Clear Price Maintenance. Get peace of mind with your PowerMax.

1 Based on Dell EMC internal analysis of published bandwidth of the PowerMax 8000 versus competitive mainstream arrays, July 2019.

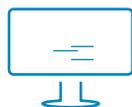
2 Based on Dell EMC internal analysis of Random Read Hits Max IOs Per Second (Within a single array) for the PowerMax 8000, July 2019.

3 Based on Dell EMC internal analysis of Random Read Hits Max MBs Per Second (Within a single array) for the PowerMax 8000, July 2019.

4 Based on Dell EMC internal analysis using the Random Read Hits benchmark for a single PowerMax 8000 array, July 2019.

5 Based on Dell EMC internal analysis of installed machine learning activity across Dell EMC high end arrays, July 2019.

6 Based on the Dell EMC specification for a single PowerMax 2000 or 8000 array, July 2019. Actual system availability will vary.



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