## SERVICE OVERVIEW

**DELL EMC SERVICES FOR MICROSOFT EXCHANGE**

For Exchange Online/Office 365, on-premises and hybrid models

### ESSENTIALS

**Dell EMC can help you:**

- Define a messaging strategy consistent with your cloud strategy
- Ensure predictable, consistent results
- Minimize business disruption during migration
- Maximize the cost benefits of increased infrastructure efficiency

### Business Challenges

Consolidating and protecting email data, archiving and managing it, and applying rules driven by regulatory requirements and security concerns are critical IT functions. The Microsoft Exchange feature set—particularly when combined with Office 365—can make managing this environment easier, but many companies lack the resources to upgrade or manage a complex messaging migration.

Options for dealing with messaging systems have expanded dramatically. And when it’s time to upgrade the messaging platform, enterprises must now decide which approach—on premises, cloud, or a hybrid solution—is the right one to achieve both technology and business objectives.

Whether you’re evaluating Office 365-based cloud email options, trying to consolidate a large number of messaging environments, undergoing an internal restructuring or transitioning from a legacy platform like Lotus Notes or GroupWise, Dell EMC can help. We offer consulting services to help you go through the transformation, simplify your environment, and lower your costs.

### Service Description

Dell EMC Services for Microsoft Exchange offer a proven methodology. Our teams start with requirements gathering and an assessment of your current environment. From there, we provide you with a messaging architecture adapted for your environment and a detailed deployment plan with specific project timeframes.

We also develop a comprehensive testing and validation plan to address both technical and procedural areas that support ongoing operations as the migration and any related infrastructure consolidation that need to occur. A core infrastructure build-out and pilot migrations precede the move to a full production environment to further reduce risk and align with your requirements.

We will help you make the best messaging strategy decisions. Whether you choose on-premises, Office 365-based, or a hybrid model for your mail application, Dell EMC can help you lower your cost per mailbox and take control of your messaging environment to meet your internal service level agreements (SLAs). The Dell EMC approach includes more than the messaging architecture and implementation services provided by other vendors.
Our experience in both application and technology infrastructures enables Dell EMC to address the challenges that extend beyond a simple migration, including:

- Tier-1 application virtualization
- Directory synchronization and federation
- Email as a service, automation and transition to hybrid cloud infrastructure
- High availability and recovery strategy to meet SLAs
- Email archiving, E-discovery, compliance and data retention
- Infrastructure consolidation during migration

**Summary of Benefits**

We leverage our extensive expertise in applications, virtualization, and infrastructure to help you reap the operational efficiencies and cost reduction benefits you are looking for as you transition to the latest Microsoft Exchange environment. As you move from the planning stages to implementation, Dell EMC can provide the strategic and tactical services, proven methodologies, and expertise needed to make your migration a success.

Let us show you how to realize benefits similar to those that other enterprises around the globe have experienced. Dell EMC is a proven, award-winning Microsoft partner. Our holistic approach to upgrading your Microsoft email environment can help you minimize risk and business disruption, whether in a purely physical, virtualized or cloud environment.

Dell EMC’s proven methodology ensures predictable outcomes that minimize risk and maximize productivity during the period of technology change. As a result, you will be able to accelerate your company’s ability to benefit from all of the capabilities and features of Microsoft Exchange—whether it’s housed in the cloud, on-premises, or in some combination—and regain control of one of your organization’s most critical applications.