TRANSFORMING THE NETWORK: PARTNERING FOR SUCCESS

Enabling network transformation by building fast, innovating boldly and scaling smart.

Key inhibitors to network transformation.
- Legacy Assets: Costly to operate, built for a different era.
- Skill Gaps: Capacity issues, massive scale.
- Regulatory: Long development cycles, verification requirements, resources and energy.
- Telecom Culture: Yet challenges stand in the way.

Achieve more with your IP and our expertise: flexible business models to meet your needs.

Next generation network builders can focus on their core business while tapping into Dell EMC’s engineering expertise to navigate complexities.

End-to-End Global Support
- Global Reach
- Secure Supply Chain
- Dedicated Engineering Program

Why work with Dell EMC OEM?
- Shorten time to market: Build upon cloud-native platforms ready for 5G, NFV, big data, AI and IoT.
- Create better customer experiences: Get the best possible performance for your IP by running on infrastructure that’s pre-configured, pre-validated and pre-certified.
- Reduce costs and complexity: Transforming legacy, complex infrastructures is a complex and expensive task.

Ready to get started? Contact your representative or visit DellEMC.com/Telecom

5G will enter mainstream adoption in the early 2020s driving more spend in network infrastructure and edge computing.

Expected global telecom spend in NFV and SDN hardware, software and services by 2022.

A massive market opportunity.

We help you focus on your innovation, your way.

Transformation of telecoms is a $2 trillion opportunity for industry and society.

$2 TRILLION