As healthcare organizations focus on the road ahead, they face changing patient expectations for virtual care alongside new clinical and business realities. Providers are challenged to keep their clinical and business staff safe, bring back non-urgent clinical services, and prepare for resurgent needs. Looking forward, healthcare leaders must make smart investments that build agility and accelerate digital transformation to support new clinical workflows.

**HEALTHCARE REALITIES**

**Patient expectations are changing; treatment options are expanding:**

- Remote patient monitoring
- Virtual care
- Secure patient-provider communications

**Two-thirds** of Americans are more willing to try telehealth today than in the past.

**Accelerated IT transformation is needed to address:**

- Fiscal pressures
- Data security and privacy requirements
- Data interoperability requirements

84% of healthcare-life sciences organizations say cloud management consistency is essential.

**Clinicians and consumers need access to all patient information, utilizing:**

- EMR, AI, and automation
- Data integration and IoT
- 5G

AI and automation have already improved the overall efficiency of the healthcare ecosystem by 10% to 15%.
RECOMMENDATIONS FOR HEALTHCARE LEADERS

Power On-Demand Operations

**Accelerate** IT transformation and balance readiness for surges with traditional clinical services

**Analyze** network capabilities; re-emphasize data security

SOLUTIONS:
- Network Readiness
- EMR Optimization
- Intelligent/Automated Storage
- Connected Healthcare
- Data Protection/Cyber Recovery

Re-Imagine Patient Engagement

**Expand** clinical capacity with virtual care, telehealth, and work-from-home capability

**Evaluate** clinical workflows and next-generation imaging for remote clinicians

SOLUTIONS:
- Virtual Health
- Advanced Medical Imaging
- Digital Pathology
- Telework

Enable In-the-Moment Innovation

**Empower** clinical teams with expanded data interoperability, secure data access, and agile development platforms

**Embrace** automation to deliver a consistent operating experience across multi-cloud environments

SOLUTIONS:
- Precision Diagnostics
- Bringing Clinical Trials to Point of Care
- Clinical Genomics
- High-Performance Computing
- Multi-Cloud Automation

LEARN MORE

Dell Technologies is here to support healthcare leaders as they navigate the road ahead and bring back traditional services, deliver virtual health, and invest for the future.


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