Reach further.
Scale faster.

OEM | Embedded & Edge Solutions for Industrial Automation
Operational efficiency drives your competitive advantage.

Seamless process control and automation allows you to spend more time innovating and less time maintaining your technologies. Big data, IoT, cloud-based analytics and cognitive computing make it possible.

OEM | Embedded & Edge Solutions understands the needs of Vertical Solution Providers in the Industrial Automation space. For Futuremakers ready to automate with intention, there’s no better partner to have on the floor than the world’s No. 1 global OEM solution provider, with the industry’s broadest IoT infrastructure portfolio.\(^1\) As a complete enabler of IoT and Industrial Automation innovation, we’re ready to partner with you, to bring your solutions into the digital age.

Why?

Our solutions for Industrial Automation bring you not just the best-in-class technology, but the people who power it all. Partner with a dedicated team of engineers, project managers, trusted partners and consultants who can provide you the right solution, tailored to your unique needs, with a longer lifecycle, the consistent quality of a Tier-1 vendor, global support, and world-class supply chain.

\(^1\) Merchant Embedded OEM Global Share based on 2018 Dollar Volume Shipments, VDC Research.
The technologies to power the factory of the future are here. To increase productivity, manufacturers need to capitalize on big data, analytics and emerging technologies such as IoT, machine learning and Artificial Intelligence. Heavy machinery and shop floor vehicles benefit from predictive maintenance, sensor-based control, edge computing and interoperability. The next step is integration and analysis from the machines to the enterprise systems powering your business into the future.

Digital transformation is the new assembly line.

- Collaborate with our experts and engineers to bring your solutions to market faster
- Bring data and compute to tough industrial environments with the broad range of ruggedized solutions
- Drive analytics at the edge for smarter, faster and more cost-effective decision making
- Protect data and prevent threats across the Industrial IoT spectrum
- Eliminate the need for constant replacements and costly disruptions with trusted Extended Life products
- Replicate success at scale everywhere by leveraging our global supply chain

Create new value for your customers.
Factory floors can be extreme environments. Your customers need solutions that can withstand heat, dust, shock and vibration, while delivering real performance, durability and security. With a full range of rugged platforms and OEM | Embedded & Edge Solutions designed for you, from device to the datacenter, our end-to-end rugged ecosystem delivers above and beyond – from tablets and laptops, to edge computing, to servers – all backed by the trusted support and service of a Tier-1 vendor.

To learn more, contact your rep or visit DellTechnologies.com/OEM/Industrial