Department of the Navy (DON)  

**VMware II**  

Enterprise Software License (ESL) Agreement  
Blanket Purchase Agreement (BPA)  
Contract #N66001-19-A-0055

The DON ESL Team (PMM 172.4) has established a 5-year, single award Blanket Purchase Agreement (BPA) with Dell on behalf of the DON. Dell is an authorized VMware reseller holding a General Services Administration (GSA) Federal Supply Schedule (FSS) contract. All DON organizations and program offices are mandated to use DON ESL Agreements, where they exist, in accordance with the “Mandatory Use of Department of the Navy Enterprise Licensing Agreements” Joint Memorandum from the Assistant Secretary of the Navy (Research, Development, and Acquisition) (ASN [RD&A]), Assistant Secretary of the Navy (Financial Management & Comptroller) (ASN [FM&C]), and the DON Chief Information Officer (DON CIO), dated 22 February 2012. Please use the Navy ESL for any licensing, support or maintenance renewals. Items available for procurement under this agreement are limited to the products listed on the DON VMware ESL Agreement Product and Price Lists and will be updated as needed. You can also e-mail Wilma Marquez with any questions/product requests and she will put you in touch with the person to support you.

**Contract Award Details**  
Award Date: 3/18/19  
Term:  
BPA Base Ordering Period: 18 March 2019 - 17 March 2020  
BPA Option Ordering Period 1: 18 March 2020 - 17 March 2021  
BPA Option Ordering Period 2: 18 March 2021 - 17 March 2022  
BPA Option Ordering Period 3: 18 March 2022 - 17 March 2023  
BPA Option Ordering Period 4: 18 March 2023 - 17 March 2024

Government Award documents and additional data are available upon request.
Who can use the DON VMware ESL Agreement?

This agreement can be used by the entire operating forces of the United States Navy and United States Marine Corps (USMC), including the Reserve Component of such forces; all field activities, headquarters, forces, bases, installations, activities, and functions under the control or supervision of the Secretary of the Navy; and the United States Coast Guard when operating as a part of the Navy pursuant to law. Contractors supporting the Navy may also place orders against this agreement when given a FAR 51 Delegation by their respective Navy or USMC Contracting Officer.

The use of this agreement is mandated per the 22 February 2012 memo, signed by the DON Chief Information Officer (CIO)/Assistant Secretary of the Navy Research, Development & Acquisition (ASN RD&A) and Assistant Secretary of the Navy Financial Management and Comptroller (ASN FM&C) memorandum to achieve maximum cost savings.

Who should I contact with questions about the Agreement?

Inquiries regarding the DON VMware ESL Agreement may be directed to the following points of contact:

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Email</th>
<th>Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wilma Marquez</td>
<td>Project Officer</td>
<td><a href="mailto:wilma.marquez@navy.mil">wilma.marquez@navy.mil</a></td>
<td>808-364-8798</td>
</tr>
<tr>
<td>Spencer Sessions</td>
<td>Procuring Contracting Officer</td>
<td><a href="mailto:spencer.sessions@navy.mil">spencer.sessions@navy.mil</a></td>
<td>619-553-4523</td>
</tr>
<tr>
<td>Dennis Fellin</td>
<td>Contract Specialist</td>
<td><a href="mailto:dennis.fellin@navy.mil">dennis.fellin@navy.mil</a></td>
<td>717-329-6588</td>
</tr>
</tbody>
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How to Order

The Ordering Guide for how to order off of this BPA is available at the following link: [https://navy.deps.mil/peoeis/sites/pmm110/vmware/default.aspx](https://navy.deps.mil/peoeis/sites/pmm110/vmware/default.aspx). A Common Access Card (CAC) is required for access; use your email certificate when prompted. The purpose of the Ordering Guide is to assist DON customers and contracting officials with the ordering of VMware software licenses, maintenance (known as Support and Services [SnS]), training, services, and Cloud products (hereafter collectively referenced as VMware products). The Ordering Guide contains essential information regarding the DON ESL Agreement for VMware II, including authorized users, products available for purchase, ordering instructions and processes, and Point of Contact (POC) information. Quote requests can be made from Dell by sending an email to: [VMware_Navy_BPA@federal.dell.com](mailto:VMware_Navy_BPA@federal.dell.com).

For more information on the DON ESL Program Office (PMM-110), the Product and Price List, BPA Terms and Conditions, Ordering Guide, Custodian Form, and other details, please visit the following link: [https://navy.deps.mil/peoeis/sites/pmm110/vmware/default.aspx](https://navy.deps.mil/peoeis/sites/pmm110/vmware/default.aspx). A Common Access Card (CAC) is required for access; use your email certificate when prompted.

To Obtain Price Quotes

Dell VMware Navy BPA Team
[VMware_Navy_BPA@federal.dell.com](mailto:VMware_Navy_BPA@federal.dell.com)

For General Questions Regarding the VMware Navy BPA Contract call 866-628-9352