
Designing technology solutions that drive agency missions through digital transformation.
Data is at the center of digital disruption.

**Emerging technologies like edge, Internet of Things (IoT), cloud computing, big data and artificial intelligence (AI) are critical for government agencies to strategically manage data.**

Gain competitive advantage by designing solutions to automate and accelerate battlefield intelligence, operations and decision-making. When trust and security are imperative, Dell Technologies OEM Solutions is the partner you need to design the high-performance systems necessary for mission-critical success.

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**Enhance Preparedness**
- Strengthen capabilities across land, sea, and air.
- Provide real-time intelligence to soldiers, agents and government organizations.

**Increase Mission Effectiveness**
- Deliver cost-effective technologies that work.
- Execute tactical and strategic initiatives across joint forces.

**Enable Cyber-Readiness**
- Protect sensitive data from the world’s most sophisticated attackers.
- Reduce cyber-risk without limiting the availability of intelligence.
Your mission, designed your way.

End-to-end expertise to enable your success.

Collecting, storing, processing and analyzing data is essential in successfully driving agency missions. Enhanced security may be required to protect data. Or data collection may occur in places that it’s never been collected before. All of this leads to better and more strategic decision-making. That’s where we come in.

Dell Technologies OEM Solutions helps government agencies with the right products and engineering to design any solution.

The value of OEM Solutions.

- Off-the-shelf Dell Technologies branded standard designs
- OEM-Ready: De-brand and then re-brand our products
- Extended Life & Stability OEM XL | XE offerings
- Military-ready industrialized, rugged products and solutions
- Custom engineering that takes your ideas and requirements and brings them to life
- OEM Engineered Solutions: Meet unique mission requirements with turnkey solutions designed by our customers and delivered through Dell Technologies
Tested. Trusted. Tier-1 infrastructure.
Elevate application performance and reliability.

Next Gen OEM Solutions.
Engineered for your unique application regardless of complexity, environment or scale.
Engineered to perform.

Together we design to your requirements.

Unique environments and applications often require unique hardware configurations. We have a dedicated engineering team that can tailor and fully customize products to meet specific electrical, mechanical, software and systems requirements.


Long-term XL | XE products for innovation.

OEM XL and XE Platforms come with in-advance visibility to key product transitions and changes that effectively help you maximize your resources and budget. An up to 9–18 month product transition period upon launch of the next generation products means your time is spent on innovation and competitive differentiation, not development churn.

Smooth transitions.

Ensure maximum lifecycle through changing technology and requirements.

The Dell ImageWatch tool provides advance notifications of upcoming changes to Dell Technologies platforms, critical hardware, and software components, all at no cost. By importing a quote ID into your ImageWatch dashboard, you can get an on-demand view and proactive email alerts of transitions for your solutions.
OptiPlex XE3
- Designed to MIL-STD-810G and Marine DNV-GL Certified
- Temp: 5°C to 45°C
- Dust filtered bezel option
- Remote power button; integrated wireless options

PowerEdge XR2
- MIL-STD-810G; MIL-STD-461G & 901E; Marine DNV-GL certified
- Temp: 5°C to 45°C continuous operation with 55°C excursion for 8 hours
- Optional filtered bezel for dirty, dusty conditions

Latitude 7220 EX Rugged Extreme Tablet
- Certifications: ATEX, IECEx Zone 2 and Zone 22 locations, and up to IP-65
- MIL-STD-810G and 461F
- Temp: -29°C to 63°C

Embedded PCs/Gateways
- Designed to: MIL-STD-810G; Up to IP50 rated
- Temp: 0°C to 50°C / -30°C to 70°C
- Fanless Design
Advanced modern storage infrastructure for military and defense.

**VxRail**

Hyper-Converged Infrastructure (HCI)
- Ruggedized (MIL-STD 810G certified) performance, reduced footprint, temperature resilient, shock resistant, short depth, easily portable, compute/storage dense appliance options
- VMware optimized HCI appliance
- Fully integrated, preconfigured and pre-tested
- Full stack life-cycle management
- Powered by VMware vSAN and built on PowerEdge Servers

**PowerScale**

Simplicity at scale
- Start small and easily scale to multi-PB
- Eight protocols including S3 object support
- Seamless application mobility from the edge to the core to the cloud
- All flash, hybrid and archival nodes

**Dell EMC Unity XT**

Simple, powerful and efficient
- Department of Defense Information Network Approved Products List (DODIN APL) – Dell EMC Unity O.E. V5.0
- Block, file and vVols support
- Quick to install, easy to manage, dual active controller architecture with inline data reduction
- All flash (NVMe ready) and hybrid appliance options
A multi-disciplined collaboration.

Our dedicated OEM Solutions team solves complexity so you don’t have to.

Complex projects require building intricate teams that are hard to hire, expensive to retain and difficult to manage. By collaborating with us, you will have access to broad and deep expertise across all functions and industries, and more than 55,000 Dell Technologies and partner professionals around the globe.

Helping our customers bring solutions to the field of duty.

**TracewellT-FX2 Platforms — Tracewell Systems**

Take advantage of Dell EMC’s powerful FX architecture when required capabilities are not found in standard Dell FX products.

“Technology today is continuously being pulled into areas it previously was not, and we can support that trend. When our customers ask us, ‘Could you do this?’ our answer is always yes. And that’s because of our relationship with Dell Technologies OEM Solutions.”

-Matt Tracewell, Vice President, Tracewell Systems

**VaultDisk® Removable SSD — Digistor**

Rapidly remove and replace hard drives when alternating between classified and unclassified networks.

“Using their resources and relationships, Dell Technologies OEM Solutions was able to get FCC approval months faster than it would have taken us on our own.”

-Brian Friss, Co-founder, Digistor
Why Dell Technologies OEM Solutions?

**Agility with scale.**
Global supply chain at the stroke of a pen.

**Global field support.**
Rapid resolution in even the remotest corners of the world.

**About OEM Solutions.**
We help product developers and manufacturers rapidly turn their ideas into market-ready solutions and take them into the world. By powering your solutions with Dell Technologies high performance Tier 1 infrastructure, backed by the strength of our global supply chain, you can innovate faster, improve customer experiences and scale smarter.

Visit [DellTechnologies.com/OEM/Military](https://www.DellTechnologies.com/OEM/Military) or talk to your Dell Technologies sales partner today.