

# GLOBAL TECHNOLOGY ADOPTION INDEX 2015



BIG DATA

Organizations actively using big data have **50% higher revenue growth rates** than those who aren't

## COST IS THE TOP BARRIER FOR BOTH ORGANIZATIONS NOT YET USING AND CURRENTLY USING BIG DATA

TOP BARRIERS FOR THOSE NOT YET USING BIG DATA

**20%**

Not knowing if the benefits are worth the cost

**18%**

Cost of IT infrastructure

**17%**

Cost of outsourcing analysis or operations

TOP BARRIERS FOR THOSE CURRENTLY USING BIG DATA

**29%**

Cost of IT infrastructure

**26%**

Cost of outsourcing analysis or operations

## TOP OUTCOMES OF BIG DATA USE



Better targeting of marketing efforts

**41%**



Optimization of ad spending

**37%**



Optimization of social media marketing

**37%**

44% of organizations globally still aren't sure how to approach big data, but that's changing in North America specifically:

More North American organizations believe they have big data that can be analyzed

**54%** in 2014 → **73%** in 2015



North American organizations also believe they are taking better advantage of the data, from achieving

**64%** of the data's potential in 2014 → **69%** of the data's potential in 2015