

## Keep your remote workforce engaged and productive

### Adopt VDI with Dell Technologies Cloud

#### Connect your employees to the resources they need

Organizations are rethinking workforce productivity and where work gets done. Employees need to access essential applications and services to perform their jobs wherever they are, and organizations also need to ensure that their data is secure. As many organizations look to virtual desktop infrastructure (VDI), they need to balance delivering scalable, high-performing VDI environments with security and cost objectives.

#### Adopt consistent VDI securely and cost-effectively

Dell Technologies Cloud delivers a consistent hybrid cloud experience, connecting employees to the resources they need securely and cost-effectively. You can ensure your employees are working securely no matter where they are by extending your existing security policies across multiple clouds. By removing multi-cloud complexity, Dell Technologies Cloud helps you reduce management and manpower costs.

A consistent hybrid cloud provides the efficiency, security, and cost savings to make a range of your IT initiatives successful, including standing up VDI in your organization. A recent ESG survey of over 1200 enterprise and mid-market organizations revealed:

# 77%

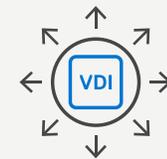
of respondents reduced costs<sup>2</sup>

# 70.5

predicted IT person-hours saved per week<sup>2</sup>

# 84%

of respondents said consistency enhanced security<sup>2</sup>



Dell Technologies Cloud delivers

# 44%

lower TCO

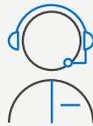
for scale out VDI workload bursting, compared to native public cloud.<sup>1</sup>

### The entire organization benefits from a consistent hybrid cloud



#### End users

get access to the apps they need to continue to perform at a high level anywhere.



#### IT operations

gain simplified management, better visibility, and ability to enforce security policy across environments.



#### Business leaders

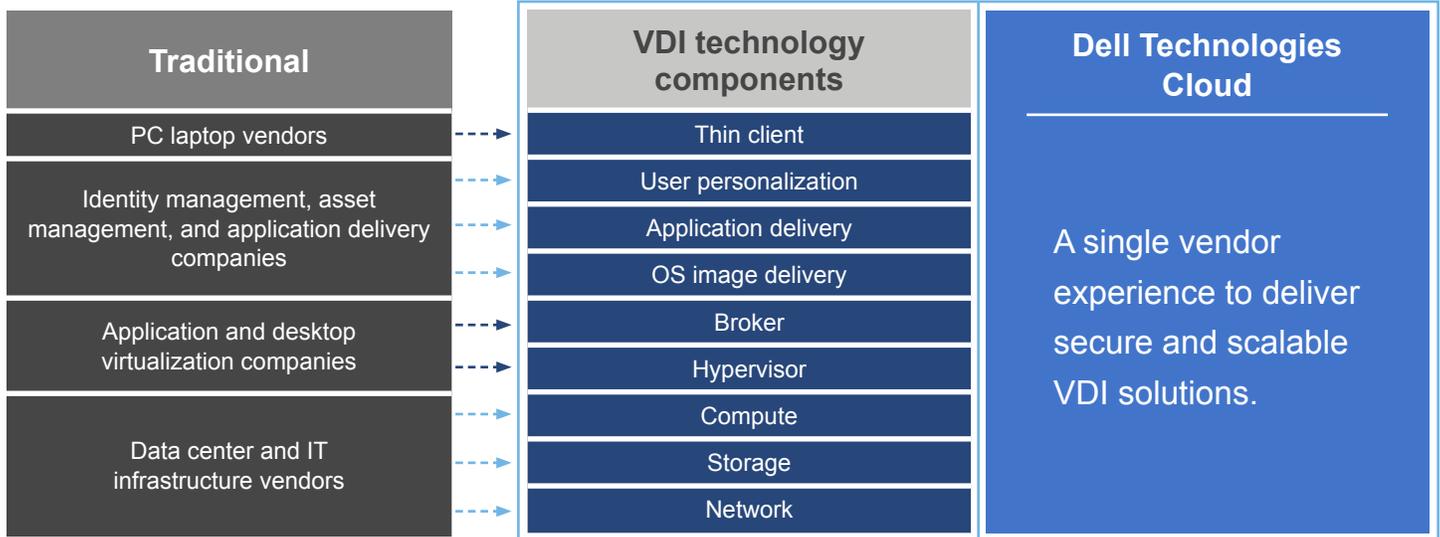
are able to keep employees productive, without introducing risk.

<sup>1</sup> IDC Study, sponsored by Dell, "Benefits of the Consistent Hybrid Cloud: A Total Cost of Ownership Analysis of the Dell Technologies Cloud," April 2019

<sup>2</sup> ESG Research Insights Paper "The Cloud Complexity Imperative: Why Organizations Must Unify and Simplify the Management of their Sprawling Multicloud Environment" commissioned by Dell Technologies, VMware and Intel Corporation, February 2020

## How Dell Technologies Cloud is different

Dell Technologies Cloud has the expertise to help you quickly build an end-to-end VDI solution. With Dell Technologies as your trusted partner, you'll enjoy the ease of a single vendor experience and one-call support.



### The industry's fastest hybrid cloud deployment<sup>3</sup>

#### Rapid deployment and expansion



Deploy your hybrid cloud in as few as **14 days**<sup>3</sup>

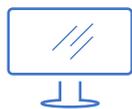
#### Subscription pricing



Get started with VDI with DTCP subscription for as low as **\$16** per user per month<sup>4</sup>

<sup>3</sup> Customer site survey and configuration workbook must be completed before order is placed. Excludes orders over 24 nodes, VMware NSX configuration, vRealize (vRA, vRO) components, and some other features. Product availability, holidays and other factors may impact deployment time. US only.

<sup>4</sup> Based on a 3-year term with a monthly price of \$2025 (USD). Pricing for the subscription is based on configuration of the system. Pricing may vary depending on the number and type of nodes. For details on pricing, consult your account manager.



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